



No. MONO 042/16

November 9, 2016

Subject: Submission of Operating Results for the Third Quarter of 2016

To: President,  
The Stock Exchange of Thailand

Attachment: 1) A copy of reviewed financial statements and consolidated financial statements of Mono Technology PCL. and its subsidiaries for the third quarter of 2016 ended September 30, 2016

2) Operating results of Mono Technology PCL. and its subsidiaries for the third quarter of 2016 ended September 30, 2016 (F45-3)

Mono Technology PCL. (The Company) is pleased to submit the Company's financial statements and consolidated financial statements for the third quarter of 2016 ended September 30, 2016 which have been reviewed by the auditor and approved by the meeting of the Company's Audit Committee No.5/2016 held on November 9, 2016. These financial statements were also approved by the meeting of the Board of Directors No.6/2016 held on November 9, 2016. Details of operating results can be summarized as follows:

### 1. Total Revenues

Unit: Million Baht

	For 3-Month Period Compare 3Q2015 with 3Q2016				For 9-Month Period Compare 9M2015 with 9M2016			
	3Q2015	3Q2016	Increase (Decrease)	%	9M2015	9M2016	Increase (Decrease)	%
Mobile Value Added Service (MVAS) Revenue	222.18	217.68	(4.50)	(2.03)	731.00	673.06	(57.94)	(7.93)
Advertising Revenue	190.08	353.73	163.65	86.10	535.09	915.22	380.13	71.04
Other Revenues	52.31	44.05	(8.26)	(15.79)	152.26	118.10	(34.16)	(22.44)
Total Revenue	464.57	615.46	150.89	32.48	1,418.35	1,706.38	288.03	20.31

In the third quarter of 2016, total revenue of the Company and its subsidiaries in 3 months was Baht 615.46 million. Comparing with Baht 464.57 million in 3 months of the third quarter of 2015, total revenue increased 150.89 million or 32.48 percent.

For the first 9 months of 2016, total revenue was Baht 1,706.38 million. Comparing with Baht 1,418.35 million in the first 9 months of 2015, revenue increased Baht 288.03 million or 20.31 percent.

The advertising revenue in 3 months of the third quarter of 2016 was Baht 353.73 million. Comparing with Baht 190.08 million in 3 months of the third quarter of 2015, the advertising revenue increased Baht 163.65 million or 86.10 percent.

For the first 9 months of 2016, the advertising revenue was Baht 915.22 million. Comparing with Baht 535.09 million in the first 9 months of 2015, advertising revenue increased Baht 380.13 million or 71.04 percent.

The total revenue growth was mainly contributed to the digital TV business, Mono29 Channel. The average rating is considerably rising up to 0.700 in September 2016. Comparing with 0.326 in September 2015, the average rating increased 114.72 percent. Mono29 Channel is recently ranked fourth in popularity among all TV channels. (reference: AGB Nielsen, Rating All 4+)

## 2. Earnings (Loss) before Interest, Tax, Depreciation and Amortization (EBITDA) and Net Profit (Loss)

Unit: Million Baht

	For 3-Month Period Compare 3Q2015 with 3Q2016				For 9-Month Period Compare 9M2015 with 9M2016			
	3Q2015	3Q2016	Increase (Decrease)	%	9M2015	9M2016	Increase (Decrease)	%
Earnings (Loss) before Interest, Tax, Depreciation and Amortization (EBITDA)	72.21	281.33	209.12	289.60	177.94	694.51	516.57	290.31
Net Profit (Loss)	(111.82)	10.12	121.94	109.05	(410.81)	(56.99)	353.82	86.13

In the third quarter of 2016, EBITDA in 3 months of the Company and its subsidiaries totaled Baht 281.33 million. Comparing with Baht 72.21 million in 3 months of the third quarter of 2015, EBITDA increased Baht 209.12 million or 289.60 percent.

For the first 9 months of 2016, EBITDA of the Company was Baht 694.51 million. Comparing with Baht 177.94 million in the first 9 months of 2015, EBITDA increased Baht 516.57 million or 290.31 percent.

Net profit of the Company and its subsidiaries in 3 months of the third quarter of 2016 was Baht 10.12 million. Comparing with net loss Baht 111.82 million in 3 months of the third quarter of 2015, net profit of the Company increased Baht 121.94 million or 109.05 percent.

In the first 9 months of 2016, net loss was Baht 56.99 million. Comparing with net loss Baht 410.81 million in the first 9 months of 2015, net loss of the Company decreased Baht 353.82 million or 86.13 percent.

Please be informed accordingly.

Your sincerely,

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(Mr. Sang Do Lee)

Chief Executive Officer